



Release_SCE™ (PTY) LTD
 Reg no: 2023 / 162117 / 07
 Suite 6L, Arun Place
 Old Sir Lowry's Pass Road
 Somerset West 7130
 South Africa

Addendum to Outlet Agreement

From 1 November 2023:

As of
November 2023

1) New outlet pricing

- A) **Category A:** VAT registered business / and or sell 70 + units per month
 B) **Category B:** Non Vat registered / and or order less than 70 units per month.

2) Prices as of 3 December 2023:

		Vat incl	Recommended selling
Category A:	Release SCE Advance	R 280	R 375
	Release SCE Forte	R 270	R 365
	Release SCE Adv Syrup	R 245	R 325
Category B:	Release SCE Advance	R 295	R375
	Release SCE Forte	R 285	R365
	Release SCE Adv Syrup	R 270	R325

3) Minimum Orders per month:

The **minimum order per month to qualify for wholesale prices is 15 units**

4) Website Listings:

The **minimum order per month to qualify as an Outlet on our website is 20 units per month.**

5) Carry Stock:

All Outlets are required to carry stock and will not be allowed to order in quantities less than 7 per order.

6) Minimum Growth:

All Category B (Agents/outlets) will be required to grow with 15% per 3 months on average (Quarterly)



7) Introduction Pack:

Introduction pack, all new Outlets without a practice number or a VAT number is required to buy an Introduction pack to activate the business

The Introduction pack consist of:

5 Release SCE Forte	@R 295 = R1475
5 Release SCE Advance	@R 285 = R1425
5 Release SCE Advance Syrup	@R 270 = R1350
1 Contract Fee and website listing	@R 100

Basic Marketing material (Brochures) and access to all the Release SCE marketing materials.

The Cost of an Introduction Pack is once off: R 4350

The resale value of the introduction pack is R5325

8) Automatic Termination:

A lack of orders, and or orders less than 15 units pm for 2 months, will automatically terminate our agreement and only a new Introduction pack and signed Contract will activate your business again.

9) Shipping Fees:

- A) Our new shipping fee: R120
- B) **Minimum orders is 7 units per waybill.**
- C) The minimum order for 33.33% discount on your shipping is roughly 15 units per same order and same delivery address, this is a total of R3600.00.
Terms and Conditions counts (Release SCE will be Postnet drop off points in far off regional areas)
- D) Products shall only be released to the agent once payment reflects in the company's bank account.
- E) Only bank transfers will be accepted. An additional 5% will be charged to the agent by the company for cash bank deposits. The company's preference is an electronic funds transfer (EFT) on all payments.
- F) All orders will be pre-paid. No stock shall be supplied on credit or consignment.
- G) The company reserves the right, at its sole discretion, to reject any application, without giving reasons for such rejection.

10) Training and Marketing:

- A) Release SCE head office has its very own marketing team, and have files, and files filled with marketing material. Video's, Interviews, Testimonies, and information / training files,
- B) **No other marketing is allowed unless it has been designed and approved by the Head Office.**
- C) **Personal websites or Release SCE E-commers are Prohibited**, and contracts can be terminated with an immediate effect (To protect you, our clients and our Brand)



11) Coupon Codes:

- A) Head Office doesn't hand out coupon codes automatically and you need to request a coupon code, Only qualified listed agents (agents that order 20 units + pm) will have active coupon codes.
- B) A Coupon Code is a tool that you can use with your online marketing, it will give your clients 5% discount on the company's website, www.releasesce.com, and automatically be linked to your name for a 5% commission.
- C) If the coupon codes were entered incorrectly then, the coupon code will not be recognized, and no agent can be linked to it

12) ACKNOWLEDGEMENT

By entering into this agreement, the Outlet agrees to the following specific terms and conditions pertaining to the company's marketing / pricing, and training policies:

- 12.1 It is the sole responsibility of the Outlet Sales team to study the company product information and the sales member shall make no claims, nor communicate any false or inaccurate information pertaining to the products or the company to any third parties.
- 12.2 The agent is aware of the company's rules regarding social media, and specifically undertakes to not intercept or interfere with social media messages and posts of any other agents in the network. The agent will further not "inbox" or otherwise interfere with clients of fellow agents in the network.
- 12.3 In line with the caring nature and ethos of the company the agent will refrain from any behavior that may negatively affect or impact on fellow agents, the company's products, or the company itself. Behavior includes, but is not limited to, WhatsApp / SMS messages, any social media activity, or any verbal communication. Transgressions in this regard will be referred to the company Disciplinary Committee, their decision being final in any matter referred.



A) Commission:

Commissions are only paid to active agents that have reached their minimum orders and active representatives. Commissions are calculated from the first to the last day of each month and the payouts take place on the 15th of the following month. **It remains the agent’s responsibility to make sure the company has the correct banking details. In an event where the head office has not received the correct banking details in time for the pay-outs, that commission will stand over to the next commission payout date.**

We would like to congratulate you for being part of the Release SCE Team, We are all here to Help Change the world, each bottle of Release SCE has a ripple effect on lives and we are proud of all our Outlets and Agents that take this responsibility serious with us:

So, let’s make this world a better place:

Signed at _____ Date _____

Agent / Outlet representative

Witness

Anel Coetzee CEO pH7 Manufacturing t/a
Release SCE

